

## A4 hands-on approach offers to its members club deal opportunities in early-stage companies

- Accurafy 4 (A4) is an alternative investment fund managed by Accurafy Advisory (GP) and its four partners. Established in November 2017, it is **based in Luxembourg** and operates in the venture capital market for **fast growing companies**.
- Thanks to **dedicated compartments** for each club deal, A4 segregates risk and performance and brings each opportunity to qualified investors (LPs) to benefit from its cost-efficient structure.
- A4 and the GP invest in **tech companies** driven by **disruptive approaches** and **resilient management team**, with **revenue traction** and **scalable model**.
- A4 boasts an **effective hands-on approach** close to founders while maintaining a **very low-fee level** to bring value and find appropriate exit scenario.

### ACHIEVEMENT<sup>(1)</sup>

**70+**  
investors

**€15m+**  
invested

**12**  
investments

**1**  
exit

**48%**  
average IRR

### 2025 TARGET

**200**  
investors

**€100m**  
capacity of the fund

**5-10**  
investments per year

**5**  
exits

**X5**  
over 5 years expected return

(1) As of September 2021

## A team of serial investors and entrepreneurs in fast growing businesses



**Frédéric CARON**  
*Co-founder & CEO*

20 years of experience in entrepreneurship and investment within the FinTech and RegTech industry



**Michael PRIEM**  
*Co-founder*

12 years in AM and 15 years experience in FinTech, business development and PE mentoring



**Christophe PECHOUX**  
*Managing Partner*

20 years of experience in Corporate & Investment Banking, both as a senior executive and as a serial private investor



**Rodolphe SEYNAT**  
*Managing Partner*

20 years of professional experience in the construction of large industrial and logistics projects



**Candice BAUDET**  
*Principal*

*Investor relations, communications and CSR*  
13 years of experience in M&A and financial communications

## 12 investments realized for a total of €15m


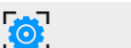

**Data Protection & Cybersecurity**

Invested amount: \$700K

**Collaborative platform for container shipping**

Invested amount: €500K


**Desktop 3D printers**

Invested amount: €1.6m

**Investment solutions in tree planting**

Invested amount: €1.2m

**Digital platform for energy renovation work**

Invested amount: €800K  
Exit realized in 2021 (48% IRR)




**Risk management SaaS-based solutions**

Invested amount: €650K

**Online comparator & broker of Health insurance for Expatriates**

Invested amount: €750K

**Data & Software**

Invested amount: £500K

**Monetization of fan communities**

Invested amount: €500K

**Real estate operation in Budapest**

Invested amount: €1m

**RegTech / DeepTech specialized in AI**

Invested amount: €5m

**Sport tourism marketplace**

Invested amount: €700K

# A solid 4-pillar governance and strict legal compliance

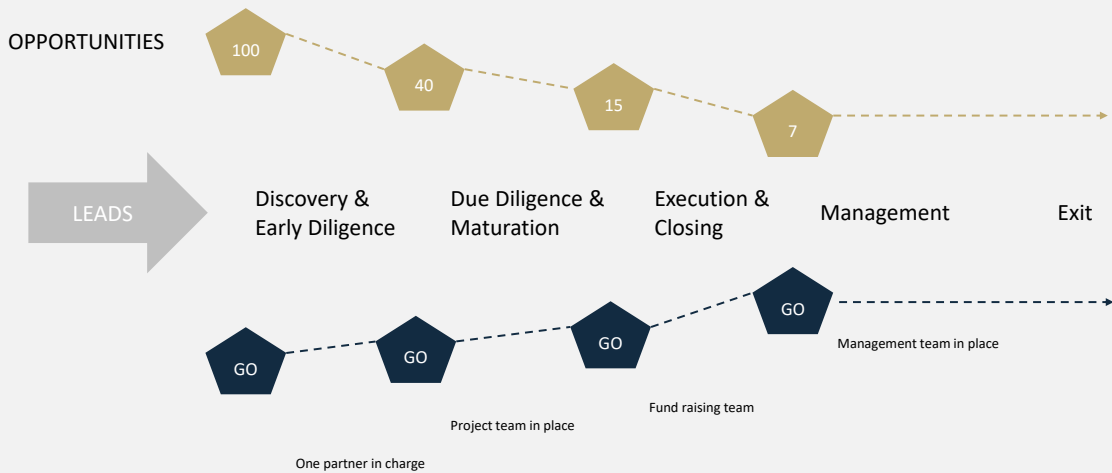
- ① **A General Partner (GP)** founded by successful entrepreneurs bringing their expertise to scale business and improve exit values
- ② **A club of qualified Investors (LPs)** offering investment and expertise to A4 selected companies
- ③ **LP/GP master agreement** between A4 and the management company (see opposite)
- ④ **A senior advisory board (among investors)** with strong track records in entrepreneurship and/or business experts

**ABOUT THE MANAGEMENT COMPANY (LEGAL)**

- *Accurafy 4 is an Alternative Investment Fund (AIF) under Luxembourg law constituted as a Special Limited Partnership Company (SCSp). The fund is administered with Grant Thornton Luxembourg, a regulated PSF by CSSF.*
- *The AIF A4 whose operating rules are set by the articles of association, is officially declared but not regulated by the regulator CSSF.*
- *Accurafy Advisory, GP of A4, has been registered as an AIFM by the CSSF under N° A00002801.*
- *The company aims to provide qualified investors the opportunity to achieve optimized returns by investing in creative value-added operations*

## An integrated process based on a singular investment methodology

A4 processes involve regulatory coverage, company due diligence, investors KYC, reporting and asset monitoring. It is supervised by a top tier accounting and consulting firm (Grant Thornton), a custodian bank (ING) and an auditor (Deloitte) in Luxembourg.



**SOURCE**

Proactive hunting through personal contacts, network and agents  
(no passive dependence to capital raising firms)

**SELECT & DECIDE**

5 investment criteria:

- Market momentum and resilience
- Key people confidence
- Finance metrics
- A4 hands-on capacity
- Exit perspective and scenario

**MANAGE**

Being at the board level with a hands-on approach to assist in organization and international development

**EXIT**

Being active through A4 networks and study all exit scenarios (3 to 5 years)

## Multiple investor benefits

- ① **Bespoke approach:** a low entry fee enables LPs to access to a selection of curated deals
- ② **Risk & performance segregation:** for each company, A4 opens and manages a specific compartment until its exit (tracker mechanism)
- ③ **Tax model:** as A4 is a transparent fund, there is no withholding tax which allows profits to be brought forward directly to tax payment centers
- ④ **Aligned interests:** A4 managers and senior advisors commit to a min. 10% participation in each club deal; main incentives for the GP come from performance fees
- ⑤ **High performance return:** low management fees allow more than 94% of subscriptions amount to be invested in companies

**OUR VISION: "INVEST FOR GOOD"**

*We believe that technology and sustainability are compatible: tech startups must not only work to make the lives of individuals, businesses and societies better through their value proposition, but they must also limit the negative externalities of their very activities.*

*We pay attention to the purpose of the business models that are proposed to us, and we make sure that we reduce the carbon impact of our portfolio.*

*Our Socially Responsible Investment (SRI) approach is fundamental, as reflected in our mission: 'Invest for Good'.*

*In 2021, we have designed and launched, together with our venture EcoTree, a pioneering private equity tool: a dedicated forest sink creation and renewal fund.*

*Entitled "Sustainable Future by A4", this fund is the first of its kind. With this innovation, we want to encourage as many private equity and asset management players as possible to become fully involved in contributing to global carbon neutrality and promote biodiversity.*